

# Integrated Accounting and Trade Consolidation

Client    Subsidiary of a national telecommunications operator  
Role     Business Analyst, Project Manager  
Period   2008-08 — 2010-08

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## CONTEXT

Multiple legal entities ran on disparate accounting and inventory data, making consolidated reporting slow and unreliable and blocking integration with planning systems — a transparency gap that mattered directly to a company preparing for sale.

## APPROACH

Framed the work as a unification decision: enforce shared definitions and workflows so consolidation becomes routine, while respecting legitimate legal-entity differences — rather than stitching "local truth" together after the fact.

## OUTCOME

Unified accounting and inventory management across all of Subsidiary of a national telecommunications operator's legal entities, creating a single, transparent reporting baseline for 50+ branch locations.

- Unified accounting and inventory across all legal entities on a single integrated platform.
- Consolidated, transparent reporting where reconciliation had previously been manual and contested.
- Integration with existing planning systems, improving forecasting and decision support; reporting credibility raised for acquisition readiness.

## KEY RESULT

Deployed integrated accounting and trade management across all legal entities, creating a unified, transparent reporting baseline for 50+ branches and supporting the pre-sale transparency program.